



Greetings from Hinduja Global solutions

Large Private Bank' telesales jobs typically involve selling financial products or services to customers over the phone. Here is a general job description:

Job Title: Telesales Executive Associate

Responsibilities:

1. Sell Large Private Bank's financial products (e.g., loans, credit cards, insurance, investments) to new and existing customers via outbound/inbound calls.
2. Handle customer inquiries, provide product information, and address concerns.
3. Meet or exceed monthly sales targets.
4. Build relationships with customers to ensure long-term business.
5. Update customer records and database.
6. Work closely with the sales team to achieve business objectives.
7. Identify and upsell/cross-sell opportunities.
8. Ensure compliance with regulatory requirements.

Requirements:

1. Graduate degree (any discipline)
2. Excellent communication and persuasion skills
3. Ability to work in a fast-paced environment
4. Strong problem-solving and negotiation skills
5. Familiarity with financial products (desirable)

Work Environment:

1. Call centre setup
2. Fixed shifts (9:30 AM to 6:30PM)
3. Performance-based incentives

Stipend: 18000/-