

Bharti Axa Life Insurance

Designation: Agency Manager

Salary: Rs. 15000 - 22000/- Per Month

Perks/Incentive: 10% increment on completion of Probation within 6 month and Attractive Incentive scheme

Age Limit: Age: 22-34

Education qualification: Graduates

Locations: Pan India

Job Description:	<p>Recruit qualified agents</p> <p>Conduct weekly / monthly meeting to review performance, disseminate Company information, address common problems and concerns and rally the team to achieve goals</p> <p>Set weekly production target for team of agents</p> <p>Identify agent's development needs and work with Training Department to schedule appropriate technical, product and skills training</p> <p>Accompany agents on customer visits to support and improve sales skill</p> <p>Develop agents in line with career development / training requirements of the Company</p> <p>Responsible for the activation of the agents</p> <p>Motivate by providing support, recognizing good performers and arranging appropriate team-building activities</p> <p>Review agent performance against target and identify training needs</p> <p>Ensure agents work in accordance with Company standards, the regulation and ethics and maintain licensed status</p> <p>Make necessary decisions based on agent performance</p> <p>Handle complaints in a timely and professional manner</p> <p>Host events for customers to develop new and long-term relationship</p>
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Current Opening:

Kerala: Alleppy, Trivandrum, Calicut, Kollam, Thrissur, Kannur

Karnataka: Mangalore, Hubli, Shivamoga, Mangalore

Andhra Pradesh: Anantapur, Kurnool, Nellore, Tirupati

Tamil Nadu : Chennai, Thiruppur, Kanjipuram