

Job Description for Apprenticeship Program

Channel	Agency / Direct Distribution (DD)
Designation	<ul style="list-style-type: none"> • Agency Manager Trainee • Relationship Officer Trainee – DD
Location (across the country)	Kolkata, Bhubaneshwar, Delhi, Faridabad, Ghaziabad, Lucknow, Kanpur, Allahabad, Hyderabad, Bangalore, Chennai, Trichy, Coimbatore, Surat, Ahmedabad, Jaipur, Vadodara, Pune, Mumbai, Indore, Nashik, Nagpur
Apprenticeship duration	6 months
Stipend	15,000/- per month
Qualification	<ul style="list-style-type: none"> - Graduate (any) - Minimum 2 years of domicile - Age to be between 20 years to 25 years
Roles & Responsibilities (Agency channel)	<ul style="list-style-type: none"> ✓ To identify good quality prospective insurance advisors ✓ Motivating the advisors to achieve the goals ✓ Provide on the job training and manage & monitor performance of the advisors ✓ Call to the customers to renew the policy
Roles & Responsibilities (DD channel)	<ul style="list-style-type: none"> ✓ To generate leads for the life insurance products ✓ Understand client needs and engage with them ✓ Provide excellent customer service by addressing client inquiries and resolving any issues ✓ Stay updated with industry trends, product knowledge, and regulatory requirements